

LC Media LP

Employment Opportunity

Application Deadline: March 15, 2016
Job Title: Account Executive
Station or Department: Sales
Part-Time Schedule: Monday – Friday – Hours Vary
FSLA Status / type of Pay: Exempt – Commission (Salary)

Job Description / Requirements:

LC Media LP in San Bernardino is searching for candidates that are interested in selling and servicing new and existing accounts in the San Bernardino area. As an Account Executive, you would perform sales and service functions for target markets, programs and sales of additional coverage as assigned.

Summary of job functions:

- Contact prospective customers to sell them radio advertising on our broadcast stations.
- Maintain account list and solicit new business.
- Prepare advertising proposals, which includes promotional plans, sales literature, market research, suggested scripts or fully produced radio commercials and radio schedules.
- Develop and maintain relationships with clients by providing market leading service.
- Investigate and resolve customer problems.
- Communicate with other departments to assure quality service in placing orders and arranging promotional events.
- Responsible for exceeding sales budgets and collection of sold accounts.
- Attend sales meetings, training sessions, and client remotes.
- Performs other work-related duties as assigned.

Successful candidates must possess exceptional communication, presentation, and negotiation skills. They must be self-motivated, goal-driven and creative. Ability to multi-task in a fast paced environment is a must.

If this is something that interests you, please submit a cover letter, resume and application to:

Attn: Marissa Garcia
Fax: (661) 999-6700
Email: jobs@kqie1047.com
Mail: 242 East Airport Suite 202 San Bernardino, CA 92408

LC Media LP is an Equal Opportunity Employer.

Visit all of our radio station website: www.oldschool1047.com!